

# SOUTHERN WIND BROKERAGE YACHTS



SOUTHERN  
*Wind*



# BROKERAGE FLEET

Southern Wind Shipyard, this year celebrating their 30th anniversary have delivered nearly 60 yachts to owners from around the world. The Southern Wind Brokerage department was established to support owners who are considering the sale of their yachts, and is the first point of contact for prospective buyers considering the purchase of one of these magnificent sailing yachts. Drawing on a range of skills and a close working relationship with the shipyard, the customer care and the charter departments, the brokerage team can offer knowledgeable advice to owners on the best way to position their yachts on the market. The team also shares a passion for sailing that shines through every conversation they have with an owner or potential buyer. The results speak for themselves and the SWS Brokerage team has been responsible for the majority of successfully concluded purchases of SWS pre-owned sailing yachts.

For prospective buyers who are searching for available SWS yachts, our team is available to support the entire buying process, drawing on a wide experience and extensive network. We invite you to browse our portfolio of brokerage listings and for additional information, please contact us and we will be happy to answer any questions you may have.



## SW100#02 ILLUSION OF THE ISLES

The second unit of the hugely successful SW100 mini-series, Illusion of the Isles features the Deck Saloon (DS) arrangement with larger windows in the coachroof and a well-protected center cockpit. Still under original ownership, she was commissioned by her passionate owner who has enjoyed exceptional sailing and cruising around the Mediterranean and beyond.

Four guest cabins with accommodation of to eight guests plus accommodation for four crew in two cabins.

### SPECIFICATIONS

**LOA:** 30.20 m (100')

**BEAM:** 6.70 m (22')

**DRAFT:** 3.60 m (12')

**YEAR:** 2006

**LOCATION:** Italy

**ASKING PRICE:** EUR 3,950,000 VAT Paid





## SW78#04 OCEAN HORSE

Ocean Horse was originally delivered as 'AllSmoke' and developed an excellent reputation as a competitive racer while at the same time, proved to be the perfect blue water cruiser. She has only been used for private family cruising with the occasional regatta appearance where she had a great record with class victories or podium finishes in every event she entered. Between 2015-2016, she underwent a major refit where she was restored to her original condition and modernized in many ways. Always maintained to a very high standard, she presents very well and is ready for a new owner to step onboard and start sailing.

### SPECIFICATIONS

**LOA:** 23.99 m (78' 7")

**BEAM:** 5.91 m (19' 5")

**DRAFT:** 3.80 m (12' 6")

**YEAR:** 2004 | 2015

**LOCATION:** Italy

**ASKING PRICE:** EUR 1,800,000 VAT Paid





## SW78#02 KIWI

This SW78 was completely refitted during the winter of 2015/2016 and has been subjected to a rigorous maintenance program with constant improvements. As a competitive racer, she features a set of 3Di regatta sails from North and has been optimized to perform at the highest level.

Kiwi is one of the most iconic 80-footers ever built and is ready to carry her new owner to regatta victory or on a trip around the world.

### SPECIFICATIONS

**LOA:** 23.99 m (78' 7")

**BEAM:** 5.91 m (19' 5")

**DRAFT:** 3.80 m (12' 6")

**YEAR:** 2002 | 2016

**LOCATION:** Italy

**ASKING PRICE:** EUR 1,800,000 VAT Paid





## SW78#01 ELISE WHISPER

Elise Whisper is equally well known for her regatta accomplishments and success on the charter market. As a racer, she took home prestigious honours at the Rolex Fastnet and Rolex Maxi Yacht Cup while as a charter yacht, she is always in demand with many returning charter guests. After substantial refits and maintenance periods, most recently in 2017, all major systems have been replaced or overhauled and she is offered in turn-key condition.

### SPECIFICATIONS

**LOA:** 23.99 m (78' 7")

**BEAM:** 5.91 m (19' 5")

**DRAFT:** 3.80 m (12' 6")

**YEAR:** 2001

**LOCATION:** Italy

**ASKING PRICE:** EUR 1,490,000 VAT Paid





## SW72#07 FAR OUT

Far Out is a modern classic sailing yacht, designed and built to be strong, fast and ready for the toughest sea conditions. The seventh example of the successful Southern Wind 72 mini-series, she was delivered in 1999 and has undergone constant upgrades and refits. Under the current ownership since 2014, her owner has moved up to a larger SWS yacht and would now like to pass the stewardship of Far Out to the next owner.

### SPECIFICATIONS

**LOA:** 21.89 m (71' 8")

**BEAM:** 5.75 m (18' 9")

**DRAFT:** 2.80 m (9' 2")

**YEAR:** 1999

**LOCATION:** Palma de Mallorca, Spain

**ASKING PRICE:** EUR 950,000 VAT Paid



# YACHTS SOLD

RECENT SALES MANGED BY SWS BROKERAGE



SW105 SATISFACTION



SW110 THALIMA



SW102 FARFALLA



SW100 THIRTY NINE



SW100 FAREWELL



SW100 CAPE ARROW



SW100 MRS. MARIETTA



SW100 BLUES



SW100 MRS. SEVEN



SW100 RAPTURE



SW94 KIBOKO



SW82 AMMONITE



SW82 FEELIN' GOOD



SW93 EARLY PURPLE



SW78 SOUTHERN STAR



SW72 FAR BLUE







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